

# The Duct Man

[www.ephomiek.com](http://www.ephomiek.com)

HVAC Contractor News You Can Use

## From Humble Beginnings: E.P. Homiek Marks 35th Anniversary



When Edward P. Homiek first opened his sheet metal fabrication business in 1987, he'd already established himself in the local HVAC community as a talented sheet metal fabricator. Thirty-five years later, E.P. Homiek Sheet Metal & HVAC Supply is thriving, and Ed is still known for his friendly accessibility to customers and hands-on management style.

Ed Homiek first learned how to make ductwork in the mid-1980s while working for his older brother John Homiek, owner of HAB Heating & Cooling in Brick, NJ. When other HVAC mechanics noticed Ed's talent and began asking if he could make ductwork for them, Ed was happy to oblige. He first worked out of the back of his brother's shop, then set up a bare-bones operation in a rented 40-foot trailer after securing a small loan from a close relative. In 1992, Ed moved his shop to a repurposed chicken coop in Toms River and took on several employees. Among them was Mark Biagi, who after thirty years still serves as Inside Sales and Counter Manager.

By 1997, E.P. Homiek Sheet Metal had outgrown the coop and we relocated to our current headquarters at 1352 Route 9 in Lakewood. Business increased rapidly, so Ed began to explore the possibility of adding HVAC supply to the operation to further meet our customers' needs. We broke ground on a new 22,000 square-foot building behind the sheet metal shop in 2002, and the company was officially renamed E.P. Homiek Sheet Metal & HVAC Supply when we opened the doors to our new full-line supply house in February 2003. A second EPH location was opened at 945 Brighton Street in Union in May 2014, and there are plans in the works for a third branch in the Philadelphia area.

E.P. Homiek Sheet Metal & HVAC Supply still guarantees one to two-day turnaround on all residential and light commercial ductwork, one to two-hour emergency service, and free delivery. Featured product lines include Goodman, Resideo/Honeywell, Bryant, Bradford White, Crown Boiler, Daikin, Weil-McLain, Sea Breeze, Generac, Fantec, ZM, A.O. Smith, Hart & Cooley, Malco, Mueller, York Commercial, and many more. Year after year, we continue to thrive and grow thanks to the dedication of our staff and the satisfaction and loyalty of our many valued customers.



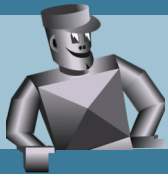
## Come Celebrate With Us on September 9th!

E.P. Homiek Sheet Metal & HVAC Supply will be hosting a **35<sup>th</sup> Anniversary Open House** at our Lakewood location on Friday, Sept. 9, 2022 to express our sincere appreciation to our customers, colleagues, and friends. Several food trucks will be serving complimentary breakfast, lunch, and beverages, and this free event will also include HVAC tool and equipment demonstrations, prizes, and giveaways.

Featured vendors include Bryant Heating & Cooling, Crown Boiler, Resideo/Honeywell Home, Klein Tools, Fantec, and ZM Sheet Metal. All who attend will be entered to win high-value equipment, tools, gift cards, and other prizes.

Join us on 9/9/22 from 7:00 a.m. to 2:00 p.m. at 1352 Rte. 9, Lakewood NJ 08701.





## The History of the Ductless Mini-Split System

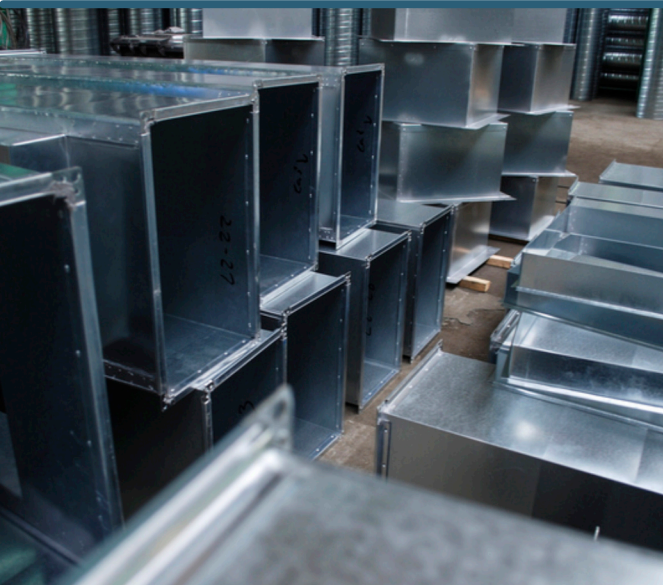


The ductless mini-split system is a versatile alternative to a traditional system, providing superior energy efficiency, flexibility, on-demand comfort control, and quiet operation.

First developed in Japan and marketed in the 1950s by Mitsubishi and Toshiba, the mini-split system was an invention born of necessity. The bulky ductwork, air handlers, condensers, and furnaces used in standard HVAC systems weren't suitable for small, thin-walled Japanese homes typically situated in compact neighborhoods, so engineers were challenged to find an efficient, space-saving alternative. The solution they came up with was the mini-split, a small, adaptable system that eliminated the need for ductwork. Evaporators could be wall-mounted and condensers located on the ground, roof, or shelf outside the home. In 1973, Daikin invented the multi-zone mini-split system, and later introduced variable refrigerant flow (VRF) systems in 1982.

Ductless mini-split systems have long been the standard choice for HVAC throughout Europe and Asia, and have only recently become popular here in the U.S. They're often used to cool high-load spaces like family rooms, Florida rooms, bedrooms, and upstairs playrooms. In addition to comfort cooling in homes and businesses, mini-splits are commonly used in manufacturing facilities, IT/AV rooms, food storage areas, healthcare, and R&D facilities, just to name a few. Mini-split technology has advanced to include heat pumps for both cooling and heating as well as VRF systems that incorporate multiple evaporators with one condenser to heat or cool individual spaces.

E.P. Homiek Sheet Metal & HVAC Supply carries ductless mini-split systems by a variety of manufacturers including Goodman, Daikin, Seabreeze, Friedrich, and York Commercial.



## E.P. HOMIEK PROVIDES NO-WAIT CUSTOM DUCT FABRICATION

Waiting days, or even weeks, for custom ductwork can result in costly job delays and unhappy customers. We provide:

- ▶ 1-2 day turnaround on all residential & light commercial
- ▶ 1-2 hour emergency service
- ▶ Free delivery
- ▶ Competitive prices
- ▶ All work is guaranteed